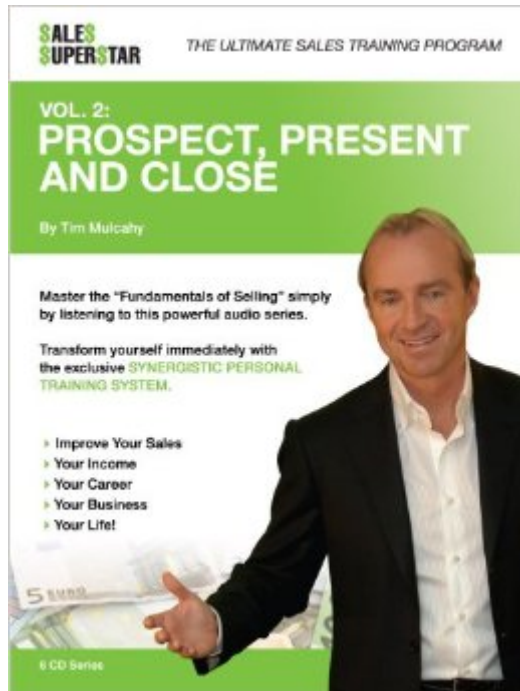


The book was found

Sales Superstar - Volume 2 - Prospect, Present And Close - The Fundamentals Of Selling



Synopsis

Sales Superstar Vol.2 (6 CD Set) Prospect, Present and Close Leverage the sales fundamentals you mastered from Volume 1 and take yourself to the next level! Learn exactly how to successfully prospect and cold call, handle objections, telemarket, and most importantly how to Close at an extremely high level. Volume 2 addresses many intangibles including, How to get out of a Slump, Harnessing the Power of Failure, Having a Breakthrough, and How to Find the Best Area. The entire Sales Superstar program is enhanced by The Truestar "Synergistic Personal Training System" which begins on CD 5. The power of Sales Superstar combined with The Truestar Health and Energy Program can propel you towards self-actualization.

Book Information

Audio CD

Publisher: Truestar Press; 1st Edition edition (May 1, 2008)

Language: English

ISBN-10: 097396555X

ISBN-13: 978-0973965551

Product Dimensions: 7.6 x 5.8 x 1.1 inches

Shipping Weight: 11.2 ounces

Average Customer Review: 4.0 out of 5 starsÂ Â See all reviewsÂ (1 customer review)

Best Sellers Rank: #2,166,719 in Books (See Top 100 in Books) #122 inÂ Books > Books on CD > Business > Sales #238 inÂ Books > Books on CD > Business > Investing #1543 inÂ Books > Books on CD > Business > General

Customer Reviews

the first series was great, the 2nd is too, but now we're getting down to details & work ethics, so that's great.(i'm 3rd party / get it?)

[Download to continue reading...](#)

Sales Superstar - Volume 2 - Prospect, Present and Close - The fundamentals of Selling Sales: A Beginners Guide to Master Simple Sales Techniques and Increase Sales (sales, best tips, sales tools, sales strategy, close the deal, business ... sales techniques, sales tools Book 1) Secrets of a Master Closer: A Simpler, Easier, and Faster Way to Sell Anything to Anyone, Anytime, Anywhere: (Sales, Sales Training, Sales Book, Sales Techniques, Sales Tips, Sales Management) Selling on eBay: 44 Killer Profitable Items To Sell on eBay From Garage Sales, Thrift Stores, Flea Markets and

More! (selling on ebay, ebay, ebay selling, ... ebay marketing, ebay selling made easy,) Follow Up and Following Through in Car Sales - Salesperson and Sales Management Advice Book: Technique Guide on How to Overcome Objections and Close Deals Over the Phone (Outbound Sales Call) Sell to Anyone: America's Top Sales Experts on Becoming a Selling Superstar (Made for Success Collection) Jonathan Toews: Hockey Superstar (Superstar Athletes) LeBron James: Basketball Superstar (Superstar Athletes) Sales: Master The Art of Selling - Networking, Time Management & Communication (Productivity, Close the Sale, Goal Setting, Charisma, Influence People, Trump, Cold Calling) Close the Deal: The Sandler Sales Institute's 7 Step System for Successful Selling 7 STEPS to SALES SCRIPTS for B2B APPOINTMENT SETTING. Creating Cold Calling Phone Scripts for Business to Business Selling, Lead Generation and Sales Closing. A Primer for Appointment Setters. Thrift Store: How to Earn \$3000+ Every Month Selling Easy to Find Items From Thrift Stores, Garage Sales, and Flea Markets (FBA - Selling on Ebay ... Online - Etsy Business - Work From Home) The Human Body Close-Up (Close-Up (Firefly)) The Natural World Close-Up (Close-Up (Firefly)) Understanding Close-Up Photography: Creative Close Encounters with Or Without a Macro Lens Bees Up Close (Minibeasts Up Close) Sales: How To Sell, Influence People, Persuade, and Close The Sale The Closer's Bible: The Book of Books on Sales Training & Techniques to Close the Deal! The Conversion Code: Capture Internet Leads, Create Quality Appointments, Close More Sales Close That Sale!: The 24 Best Sales Closing Techniques Ever Discovered

[Dmca](#)